



MONTHLY FINANCIAL REPORTING PACKAGE

For the Month Ending October 2018

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SAN GERONIMO
Combined Income Statement
For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR	DESCRIPTION	YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
REVENUE											
\$ 75,559	\$ 73,563	\$ 1,996	2.7 %	\$ 79,289	\$ 0	Green Fees	\$ 595,211	\$ 610,338	\$ (15,127)	(2.5)%	\$ 0
3,790	10,725	(6,935)	(64.7)%	8,149	0	Tournament Sales	41,748	70,150	(28,402)	(40.5)%	0
10,091	9,865	226	2.3 %	10,601	0	Member Dues	68,966	76,845	(7,878)	(10.3)%	0
865	200	665	332.5 %	895	0	Other Golf Revenue	6,280	2,630	3,650	138.8 %	0
22,362	21,816	546	2.5 %	22,817	0	Cart Sales	145,791	152,584	(6,793)	(4.5)%	0
6,415	4,228	2,187	51.7 %	6,271	0	Merchandise Sales	44,891	34,844	10,048	28.8 %	0
18,072	15,928	2,144	13.5 %	16,072	0	Food & NAB Sales	65,950	61,634	4,316	7.0 %	0
17,984	12,131	5,853	48.2 %	19,561	0	Alcohol Sales	60,421	40,141	20,280	50.5 %	0
694	5,600	(4,906)	(87.6)%	1,262	0	Other Food & Beverage Revenue	3,315	12,300	(8,985)	(73.0)%	0
\$ 155,831	\$ 154,055	\$ 1,776	1.2%	\$ 164,918	\$ 0	TOTAL REVENUE	\$ 1,032,574	\$ 1,061,464	\$ (28,891)	(2.7)%	\$ 0
COST OF SALES											
5,629	2,814	(2,814)	(100.0)%	3,949	0	Merchandise COS	32,046	23,795	(8,251)	(34.7)%	0
7,111	5,575	(1,536)	(27.6)%	7,858	0	Food & Beverage COS	39,984	24,930	(15,054)	(60.4)%	0
4,494	4,033	(461)	(11.4)%	5,206	0	Alcohol COS	16,060	12,892	(3,169)	(24.6)%	0
\$ 17,233	\$ 12,422	\$ (4,811)	(38.7)%	\$ 17,013	\$ 0	TOTAL COST OF SALES	\$ 88,090	\$ 61,617	\$ (26,473)	(43.0)%	\$ 0
\$ 138,598	\$ 141,633	\$ (3,035)	(2.1)%	\$ 147,905	\$ 0	GROSS PROFIT	\$ 944,484	\$ 999,847	\$ (55,364)	(5.5)%	\$ 0
PAYROLL											
5,599	7,230	1,631	22.6 %	4,869	0	Golf Payroll	44,098	53,641	9,543	17.8 %	0
6,694	4,153	(2,541)	(61.2)%	7,963	0	Cart Payroll	41,020	26,925	(14,095)	(52.3)%	0
1,325	2,505	1,180	47.1 %	1,799	0	Clubhouse Payroll	11,258	14,472	3,214	22.2 %	0
13,815	20,750	6,935	33.4 %	15,034	0	Food & Beverage Payroll	79,469	87,651	8,182	9.3 %	0
27,302	27,008	(293)	(1.1)%	29,308	0	Maintenance Payroll	188,607	179,613	(8,993)	(5.0)%	0
8,454	5,198	(3,255)	(62.6)%	7,455	0	Marketing Payroll	24,545	27,599	3,054	11.1 %	0
7,714	8,145	431	5.3 %	6,353	0	G&A Payroll	52,528	58,259	5,731	9.8 %	0
\$ 70,902	\$ 74,988	\$ 4,087	5.4%	\$ 72,781	\$ 0	TOTAL PAYROLL	\$ 441,524	\$ 448,161	\$ 6,637	1.5%	\$ 0

SAN GERONIMO
Combined Income Statement
For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR	DESCRIPTION	YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
EXPENSE											
\$ 234	\$ 200	\$ (34)	(17.0)%	\$ (794)	\$ 0	Golf Expenses	\$ 7,106	\$ 6,806	\$ (300)	(4.4)%	\$ 0
0	760	760	100.0 %	828	0	Cart Expenses	2,002	5,265	3,263	62.0 %	0
8,364	6,991	(1,373)	(19.6)%	8,513	0	Clubhouse Expenses	59,007	51,136	(7,871)	(15.4)%	0
4,355	1,879	(2,476)	(131.8)%	9,891	0	Food & Beverage Expenses	38,571	11,580	(26,992)	(233.1)%	0
30,568	33,132	2,564	7.7 %	68,083	0	Maintenance Expenses	333,799	329,763	(4,036)	(1.2)%	0
0	2,840	2,840	100.0 %	1,383	0	Marketing Expenses	12,098	20,765	8,667	41.7 %	0
12,834	13,511	677	5.0 %	12,173	0	G&A Expenses	95,725	98,514	2,790	2.8 %	0
5,400	5,400	0	0.0 %	5,400	0	Lease Expenses	35,820	35,820	0	0.0 %	0
\$ 61,755	\$ 64,713	\$ 2,957	4.6%	\$ 105,476	\$ 0	TOTAL EXPENSE	\$ 584,128	\$ 559,649	\$ (24,479)	(4.4)%	\$ 0
132,657	139,701	7,044	5.0 %	178,257	0	TOTAL ALL EXPENSES	1,025,653	1,007,810	(17,842)	(1.8)%	0
\$ 5,941	\$ 1,932	\$ 4,009	207.4%	\$ (30,352)	\$ 0	EBITDAR	\$ (81,169)	\$ (7,963)	\$ (73,206)	(919.3%)	\$ 0
\$ 5,941	\$ 1,932	\$ 4,009	207.4%	\$ (30,352)	\$ 0	EBITDA	\$ (81,169)	\$ (7,963)	\$ (73,206)	(919.3%)	\$ 0
\$ 5,941	\$ 1,932	\$ 4,009	207.4%	\$ (30,352)	\$ -	NET INCOME (LOSS)	\$ (81,169)	\$ (7,963)	\$ (73,206)	(919.3%)	\$ -
CASHFLOW RECAP											
5,941						Net Income	(81,169)				
245						From Operating Activities	18,082				
(4,858)						From Investing Activities	(14,996)				
0						From Financing Activities	2,000				
1,329						Period Cash Flow	(76,084)				

SAN GERONIMO

Golf

For the 7 Months Ended Oct 31, 2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR	YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Tournament Sales										
\$ 3,790	\$ 10,725	\$ (6,935)	(64.7%)	\$ 8,149	\$ 0	\$ 41,748	\$ 70,150	\$ (28,402)	(40.5%)	\$ 0
Green Fees										
27,791	0	27,791	0.0%	32,720	0	113,710	12,510	101,200	809.0%	0
44,258	59,813	(15,555)	(26.0%)	43,164	0	420,285	495,781	(75,496)	(15.2%)	0
3,510	6,875	(3,365)	(48.9%)	3,405	0	45,059	43,710	1,349	3.1%	0
0	6,875	(6,875)	(100.0%)	0	0	16,157	58,337	(42,180)	(72.3%)	0
\$ 75,559	\$ 73,563	\$ 1,996	2.7%	\$ 79,289	\$ 0	\$ 595,211	\$ 610,338	\$ (15,127)	(2.5%)	\$ 0
Member Dues										
9,581	9,715	(134)	(1.4%)	9,581	0	66,176	74,145	(7,968)	(10.7%)	0
0	150	(150)	(100.0%)	0	0	0	2,700	(2,700)	(100.0%)	0
510	0	510	0.0%	1,020	0	2,790	0	2,790	0.0%	0
\$ 10,091	\$ 9,865	\$ 226	2.3%	\$ 10,601	\$ 0	\$ 68,966	\$ 76,845	\$ (7,878)	(10.3%)	\$ 0
Other Golf Revenue										
50	0	50	0.0%	0	0	600	300	300	100.0%	0
800	200	600	300.0%	880	0	5,600	2,280	3,320	145.6%	0
15	0	15	0.0%	15	0	80	50	30	60.0%	0
\$ 865	\$ 200	\$ 665	332.5%	\$ 895	\$ 0	\$ 6,280	\$ 2,630	\$ 3,650	138.8%	\$ 0
\$ 90,305	\$ 94,353	\$ (4,047)	(4.3%)	\$ 98,934	\$ 0	\$ 712,205	\$ 759,963	\$ (47,757)	(6.3%)	\$ 0
TOTAL GOLF REVENUE										
Golf Payroll										
4,628	5,879	1,251	21.3%	4,166	0	37,021	44,146	7,125	16.1%	0
0	0	0	0.0%	0	0	84	82	(1)	(1.8%)	0
0	150	150	100.0%	0	0	0	450	450	100.0%	0
200	0	(200)	0.0%	0	0	200	0	(200)	0.0%	0
478	542	64	11.9%	408	0	4,751	4,953	202	4.1%	0
294	294	0	0.1%	294	0	2,043	2,184	141	6.5%	0
0	365	365	100.0%	0	0	0	1,825	1,825	100.0%	0
\$ 5,599	\$ 7,230	\$ 1,631	22.6%	\$ 4,869	\$ 0	\$ 44,098	\$ 53,641	\$ 9,543	17.8%	\$ 0
Total Golf Payroll										

SAN GERONIMO

Golf

For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR		YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Golf Expenses											
0	0	0	0.0%	0	0		1,000	1,000	0	0.0%	0
185	200	15	7.5%	(1,704)	0		1,214	3,320	2,105	63.4%	0
0	0	0	0.0%	0	0		2,360	2,360	0	0.0%	0
0	0	0	0.0%	0	0		(29)	0	29	0.0%	0
0	0	0	0.0%	910	0		1,846	0	(1,846)	0.0%	0
49	0	(49)	0.0%	0	0		715	127	(588)	(463.0%)	0
\$ 234	\$ 200	\$ (34)	(17.0%)	\$ (794)	\$ 0		\$ 7,106	\$ 6,806	\$ (300)	(4.4%)	\$ 0
Total Golf Expenses											
\$ 84,472	\$ 86,923	\$ (2,451)	(2.8%)	\$ 94,860	\$ 0		\$ 661,001	\$ 699,515	\$ (38,514)	(5.5%)	\$ 0
NET INCOME (LOSS)											

SAN GERONIMO

Carts

For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR	YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Cart Sales										
20,502	18,516	1,986	10.7%	19,982	0	137,056	133,412	3,644	2.7%	0
1,860	3,300	(1,440)	(43.6%)	2,835	0	8,735	19,172	(10,437)	(54.4%)	0
\$ 22,362	\$ 21,816	\$ 546	2.5%	\$ 22,817	\$ 0	\$ 145,791	\$ 152,584	\$ (6,793)	(4.5%)	\$ 0
Cart Payroll										
5,739	3,522	(2,217)	(63.0%)	6,908	0	34,938	22,708	(12,230)	(53.9%)	0
0	0	0	0.0%	0	0	76	0	(76)	0.0%	0
50	0	(50)	0.0%	0	0	50	0	(50)	0.0%	0
743	459	(284)	(61.8%)	893	0	4,813	3,035	(1,777)	(58.6%)	0
162	172	10	5.7%	162	0	1,143	1,181	38	3.2%	0
\$ 6,694	\$ 4,153	\$ (2,541)	(61.2%)	\$ 7,963	\$ 0	\$ 41,020	\$ 26,925	\$ (14,095)	(52.3%)	\$ 0
Cart Expenses										
0	160	160	100.0%	0	0	63	815	751	92.2%	0
0	200	200	100.0%	104	0	181	600	419	69.8%	0
0	400	400	100.0%	724	0	724	3,850	3,126	81.2%	0
0	0	0	0.0%	0	0	1,033	0	(1,033)	0.0%	0
\$ 0	\$ 760	\$ 760	100.0%	\$ 828	\$ 0	\$ 2,002	\$ 5,265	\$ 3,263	62.0%	\$ 0
\$ 15,668	\$ 16,903	\$ (1,235)	(7.3%)	\$ 14,026	\$ 0	\$ 102,770	\$ 120,394	\$ (17,625)	(14.6%)	\$ 0
NET INCOME (LOSS)						\$ 102,770	\$ 120,394	\$ (17,625)	(14.6%)	\$ 0

SAN GERONIMO
Merchandise
For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR		YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Merchandise Sales											
745	216	529	244.7%	780	0		4,196	1,390	2,806	201.9%	0
147	62	85	138.1%	45	0	Men's Apparel	658	364	294	80.7%	0
400	463	(63)	(13.6%)	506	0	Women's Apparel	3,212	3,311	(99)	(3.0%)	0
452	339	112	33.0%	360	0	Headwear	2,323	2,433	(110)	(4.5%)	0
3,703	2,160	1,543	71.4%	3,587	0	Shoes	29,590	20,480	9,110	44.5%	0
968	988	(20)	(2.0%)	994	0	Equipment	4,912	6,865	(1,953)	(28.4%)	0
						Accessories					
\$ 6,415	\$ 4,228	\$ 2,187	51.7%	\$ 6,271	\$ 0	Total Merchandise Sales	\$ 44,891	\$ 34,844	\$ 10,048	28.8%	\$ 0
Merchandise COS											
160	147	(13)	(9.1%)	471	0	Men's Apparel	1,934	945	(989)	(104.6%)	0
417	46	(371)	(801.1%)	(14)	0	Women's Apparel	681	273	(408)	(149.6%)	0
274	278	3	1.2%	299	0	Headwear	1,963	2,053	90	4.4%	0
916	221	(696)	(315.3%)	221	0	Shoes	2,236	1,468	(768)	(52.3%)	0
4,082	1,491	(2,592)	(173.9%)	2,724	0	Equipment	23,854	14,539	(9,315)	(64.1%)	0
(222)	632	854	135.1%	233	0	Accessories	1,364	4,518	3,154	69.8%	0
0	0	0	0.0%	14	0	Freight	14	0	(14)	0.0%	0
\$ 5,629	\$ 2,814	\$ (2,814)	(100.0%)	\$ 3,949	\$ 0	Total Merchandise COS	\$ 32,046	\$ 23,795	\$ (8,251)	(34.7%)	\$ 0
Merchandise COS %											
21.5%	68.0%		46.5%	60.4%	0.0%	Men's Apparel	46.1%	68.0%		21.9%	0.0%
283.8%	75.0%		(208.8%)	(31.4%)	0.0%	Women's Apparel	103.6%	75.0%		(28.6%)	0.0%
68.6%	60.0%		(8.6%)	59.1%	0.0%	Headwear	61.1%	62.0%		0.9%	0.0%
202.9%	65.0%		(137.9%)	61.4%	0.0%	Shoes	96.2%	60.3%		(35.9%)	0.0%
110.2%	69.0%		(41.2%)	76.0%	0.0%	Equipment	80.6%	71.0%		(9.6%)	0.0%
(22.9%)	64.0%		86.9%	23.5%	0.0%	Accessories	27.8%	65.8%		38.0%	0.0%
87.7%	66.6%		(21.2%)	63.0%	0.0%	Total Merchandise COS %	71.4%	68.3%		(3.1%)	0.0%
\$ 786	\$ 1,414	\$ (628)	(44.4%)	\$ 2,322	\$ 0	NET INCOME (LOSS)	\$ 12,845	\$ 11,048	\$ 1,797	16.3%	\$ 0

SAN GERONIMO

Clubhouse

For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR	YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Clubhouse Payroll										
1,139	2,201	1,062	48.3%	1,581	0	Wages	9,552	12,455	2,904	23.3%
87	196	109	55.6%	119	0	Taxes	1,112	1,381	269	19.5%
99	107	8	7.8%	99	0	Wcomp	594	636	42	6.6%
\$ 1,325	\$ 2,505	\$ 1,180	47.1%	\$ 1,799	\$ 0	Total Clubhouse Payroll	\$ 11,258	\$ 14,472	\$ 3,214	22.2%
Clubhouse Expenses										
899	0	(899)	0.0%	0	0	Linen/Laundry	1,958	638	(1,320)	(206.8%)
723	250	(473)	(189.4%)	1,098	0	Supplies	4,296	2,145	(2,151)	(100.3%)
2,106	0	(2,106)	0.0%	0	0	Gas/Oil	5,906	1,399	(4,508)	(322.3%)
174	100	(74)	(74.0%)	174	0	Pest Control	870	674	(196)	(29.1%)
0	500	500	100.0%	0	0	Maint Bldg	0	2,200	2,200	100.0%
0	200	200	100.0%	0	0	Janitorial/Sanitation	0	1,000	1,000	100.0%
0	600	600	100.0%	2,899	0	Utils Water	5,554	6,190	635	10.3%
3,000	3,000	0	0.0%	3,000	0	Utils Elect	17,016	17,305	290	1.7%
0	500	500	100.0%	0	0	Utils Gas	0	2,500	2,500	100.0%
286	580	294	50.7%	286	0	Trash Removal	2,504	2,900	396	13.7%
249	312	63	20.3%	249	0	Cable/Sat TV	1,474	1,717	243	14.1%
451	220	(231)	(104.8%)	467	0	Telephone/Internet	9,621	7,706	(1,915)	(24.9%)
210	600	390	65.0%	0	0	Security	7,902	3,075	(4,827)	(157.0%)
266	129	(137)	(106.4%)	340	0	Service Contracts	1,906	1,688	(218)	(12.9%)
\$ 8,364	\$ 6,991	\$ (1,373)	(19.6%)	\$ 8,513	\$ 0	Total Clubhouse Expenses	\$ 59,007	\$ 51,136	\$ (7,871)	(15.4%)
\$ (9,689)	\$ (9,496)	\$ (193)	(2.0%)	\$ (10,312)	\$ 0	NET INCOME (LOSS)	\$ (70,265)	\$ (65,608)	\$ (4,656)	(7.1%)

SAN GERONIMO
Food & Beverage
For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR		YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Food Sales											
5,767	4,245	1,522	35.9%	6,612	0	Restaurant	29,730	27,665	2,065	7.5%	0
10,667	10,000	667	6.7%	6,035	0	Banquet	20,265	21,500	(1,235)	(5.7%)	0
0	138	(138)	(100.0%)	1,503	0	Tournament	2,047	701	1,346	192.2%	0
0	562	(562)	(100.0%)	0	0	Bev Cart	2,739	4,196	(1,458)	(34.7%)	0
\$ 16,433	\$ 14,944	\$ 1,489	10.0%	\$ 14,151	\$ 0	Total Food Sales	\$ 54,780	\$ 54,062	\$ 718	1.3%	\$ 0
Non-Alcoholic Beverage Sales											
1,417	422	996	236.2%	1,615	0	Restaurant	10,643	4,212	6,432	152.7%	0
221	0	221	0.0%	306	0	Banquet	527	0	527	0.0%	0
0	562	(562)	(100.0%)	0	0	Bev Cart	0	3,361	(3,361)	(100.0%)	0
\$ 1,638	\$ 984	\$ 655	66.5%	\$ 1,921	\$ 0	Total Non-Alcoholic Beverage Sales	\$ 11,170	\$ 7,572	\$ 3,598	47.5%	\$ 0
Beer Sales											
6,778	2,530	4,248	167.9%	6,860	0	Restaurant	31,387	13,691	17,696	129.2%	0
3,202	4,000	(798)	(19.9%)	3,831	0	Banquet	7,051	8,750	(1,699)	(19.4%)	0
0	55	(55)	(100.0%)	840	0	Tournament	870	280	590	210.5%	0
0	562	(562)	(100.0%)	0	0	Bev Cart	0	3,361	(3,361)	(100.0%)	0
\$ 9,980	\$ 7,147	\$ 2,833	39.6%	\$ 11,531	\$ 0	Total Beer Sales	\$ 39,308	\$ 26,082	\$ 13,225	50.7%	\$ 0
Wine Sales											
373	112	261	232.0%	485	0	Restaurant	2,127	672	1,455	216.4%	0
2,767	4,000	(1,233)	(30.8%)	1,885	0	Banquet	4,691	8,750	(4,059)	(46.4%)	0
\$ 3,140	\$ 4,112	\$ (972)	(23.6%)	\$ 2,370	\$ 0	Total Wine Sales	\$ 6,818	\$ 9,422	\$ (2,604)	(27.6%)	\$ 0
Liquor Sales											
2,571	871	1,699	195.0%	3,190	0	Restaurant	9,532	4,636	4,896	105.6%	0
2,293	0	2,293	0.0%	2,469	0	Banquet	4,763	0	4,763	0.0%	0
\$ 4,864	\$ 871	\$ 3,993	458.2%	\$ 5,660	\$ 0	Total Liquor Sales	\$ 14,295	\$ 4,636	\$ 9,659	208.3%	\$ 0
Other Food & Beverage Revenue											
694	2,000	(1,306)	(65.3%)	1,262	0	Banquet Room Rental	3,256	4,500	(1,244)	(27.7%)	0
0	3,600	(3,600)	(100.0%)	0	0	Banquet Mandatory Serv Chg	34	7,800	(7,766)	(99.6%)	0
0	0	0	0.0%	0	0	Tournament Mandatory Serv Chg	26	0	26	0.0%	0
\$ 694	\$ 5,600	\$ (4,906)	(87.6%)	\$ 1,262	\$ 0	Total Other Food & Beverage Revenue	\$ 3,315	\$ 12,300	\$ (8,985)	(73.0%)	\$ 0
\$ 36,750	\$ 33,659	\$ 3,090	9.2%	\$ 36,895	\$ 0	TOTAL FOOD & BEVERAGE REVENUE	\$ 129,687	\$ 114,075	\$ 15,612	13.7%	\$ 0

SAN GERONIMO
Food & Beverage
For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR		YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Food & Beverage COS											
6,431	5,231	(1,200)	(22.9%)	6,793	0	Food	34,719	22,163	(12,556)	(56.7%)	0
680	344	(336)	(97.5%)	1,065	0	NonAlc Beverages	5,265	2,767	(2,498)	(90.3%)	0
2,622	2,144	(478)	(22.3%)	3,713	0	Beer	10,938	7,825	(3,113)	(39.8%)	0
608	1,645	1,037	63.1%	691	0	Wine	2,725	3,769	1,044	27.7%	0
1,265	244	(1,021)	(418.3%)	802	0	Liquor	2,397	1,298	(1,099)	(84.7%)	0
\$ 11,605	\$ 9,608	\$ (1,997)	(20.8%)	\$ 13,064	\$ 0	Total Food & Beverage COS	\$ 56,044	\$ 37,822	\$ (18,223)	(48.2%)	\$ 0
Food & Beverage COS %											
39.1%	35.0%		(4.1%)	48.0%	0.0%	Food	63.4%	41.0%		(22.4%)	0.0%
41.5%	35.0%		(6.5%)	55.4%	0.0%	NonAlc Beverages	47.1%	36.5%		(10.6%)	0.0%
26.3%	30.0%		3.7%	32.2%	0.0%	Beer	27.8%	30.0%		2.2%	0.0%
19.4%	40.0%		20.6%	29.1%	0.0%	Wine	40.0%	40.0%		0.0%	0.0%
26.0%	28.0%		2.0%	14.2%	0.0%	Liquor	16.8%	28.0%		11.2%	0.0%
31.6%	28.5%		(3.0%)	35.4%	0.0%	Total Food & Beverage COS %	43.2%	33.2%		(10.1%)	0.0%

SAN GERONIMO
Food & Beverage
For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR		YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
						Food & Beverage Payroll					
0	4,000	4,000	100.0%	0	0	Salaries	16,776	20,000	3,224	16.1%	0
10,815	10,456	(360)	(3.4%)	12,184	0	Wages	45,657	43,208	(2,449)	(5.7%)	0
708	0	(708)	0.0%	492	0	Overtime	3,000	0	(3,000)	0.0%	0
0	0	0	0.0%	0	0	Bonus	0	2,400	2,400	100.0%	0
0	3,240	3,240	100.0%	0	0	Mandatory Service Chg Exp	0	7,020	7,020	100.0%	0
12	0	(12)	0.0%	60	0	Charged Tips	13	0	(13)	0.0%	0
0	0	0	0.0%	(181)	0	Vacation	442	0	(442)	0.0%	0
1,672	1,984	312	15.7%	1,872	0	Taxes	9,355	8,810	(545)	(6.2%)	0
608	705	97	13.8%	608	0	Wcomp	4,226	4,388	162	3.7%	0
0	365	365	100.0%	0	0	Group Ins	0	1,825	1,825	100.0%	0
\$ 13,815	\$ 20,750	\$ 6,935	33.4%	\$ 15,034	\$ 0	Total Food & Beverage Payroll	\$ 79,469	\$ 87,651	\$ 8,182	9.3%	\$ 0
						Food & Beverage Expenses					
330	476	145	30.6%	970	0	Linen Service	2,336	1,036	(1,300)	(125.6%)	0
1,627	1,403	(224)	(16.0%)	3,813	0	Supplies	12,813	5,146	(7,667)	(149.0%)	0
645	0	(645)	0.0%	0	0	Kitchen Utensils & Equip	2,292	1,647	(645)	(39.2%)	0
1,350	0	(1,350)	0.0%	5,000	0	Entertainment	8,400	0	(8,400)	0.0%	0
0	0	0	0.0%	0	0	Auto/Travel	250	0	(250)	0.0%	0
0	0	0	0.0%	0	0	Maint Equip	1,963	1,806	(156)	(8.7%)	0
0	0	0	0.0%	0	0	Janitorial/Sanitation	1,000	0	(1,000)	0.0%	0
0	0	0	0.0%	0	0	Telephone/Internet	240	0	(240)	0.0%	0
0	0	0	0.0%	0	0	Licenses/Permits	265	265	0	0.0%	0
295	0	(295)	0.0%	0	0	Service Contracts	5,196	0	(5,196)	0.0%	0
108	0	(108)	0.0%	108	0	Equip Rental	2,137	0	(2,137)	0.0%	0
0	0	0	0.0%	0	0	Professional Fees	1,680	1,680	0	0.0%	0
\$ 4,355	\$ 1,879	\$ (2,476)	(131.8%)	\$ 9,891	\$ 0	Total Food & Beverage Expenses	\$ 38,571	\$ 11,580	\$ (26,992)	(233.1%)	\$ 0
\$ 6,975	\$ 1,423	\$ 5,552	390.3%	\$ (1,094)	\$ 0	NET INCOME (LOSS)	\$ (44,398)	\$ (22,978)	\$ (21,420)	(93.2%)	\$ 0

SAN GERONIMO

Maintenance

For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR		YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Maintenance Payroll											
4,088	4,000	(88)	(2.2%)	3,957	0		27,538	27,359	(178)	(0.7%)	0
19,246	18,017	(1,229)	(6.8%)	19,382	0	Salaries	123,717	118,068	(5,649)	(4.8%)	0
336	0	(336)	0.0%	615	0	Wages	6,832	3,073	(3,759)	(122.3%)	0
0	609	609	100.0%	0	0	Overtime	0	1,218	1,218	100.0%	0
0	0	0	0.0%	1,810	0	Bonus	3,079	0	(3,079)	0.0%	0
0	0	0	0.0%	200	0	Vacation	1,732	0	(1,732)	0.0%	0
348	0	(348)	0.0%	0	0	Holiday	348	0	(348)	0.0%	0
1,826	1,818	(8)	(0.4%)	1,882	0	Sick	15,893	14,992	(901)	(6.0%)	0
1,059	1,104	45	4.1%	1,059	0	Taxes	7,519	7,656	137	1.8%	0
399	1,460	1,062	72.7%	404	0	Wcomp	1,949	7,248	5,299	73.1%	0
399	1,460	1,062	72.7%	404	0	Group Ins					
\$ 27,302	\$ 27,008	\$ (293)	(1.1%)	\$ 29,308	\$ 0	Total Maintenance Payroll	\$ 188,607	\$ 179,613	\$ (8,993)	(5.0%)	\$ 0
Maintenance Expenses											
0	0	0	0.0%	0	0	Uniforms	892	1,541	650	42.1%	0
0	32	32	100.0%	0	0	Linen/Laundry	0	160	160	100.0%	0
31	150	119	79.7%	0	0	Employee Relations	395	450	55	12.3%	0
0	0	0	0.0%	0	0	Employee Train	0	1,100	1,100	100.0%	0
1,184	300	(884)	(294.7%)	275	0	Supplies	11,372	3,906	(7,466)	(191.2%)	0
0	750	750	100.0%	0	0	Drainage Supplies	0	1,500	1,500	100.0%	0
0	800	800	100.0%	0	0	Chemicals	6,749	8,421	1,672	19.9%	0
758	2,200	1,442	65.6%	644	0	Fertilizer	5,447	12,355	6,908	55.9%	0
1,245	0	(1,245)	0.0%	1,841	0	Sand & Soil	4,329	9,543	5,214	54.6%	0
0	0	0	0.0%	0	0	Seed & Sod	1,383	3,660	2,277	62.2%	0
0	0	0	0.0%	0	0	Printing	15	0	(15)	0.0%	0
0	0	0	0.0%	0	0	Dues/Subscripts	314	500	186	37.2%	0
302	0	(302)	0.0%	0	0	Auto/Travel	425	0	(425)	0.0%	0
1,381	1,200	(181)	(15.1%)	814	0	Gas/Oil	10,388	10,639	251	2.4%	0
720	1,000	280	28.0%	1,690	0	Maint Equip	8,150	5,913	(2,237)	(37.8%)	0
3,778	500	(3,278)	(655.5%)	0	0	Maint Equip Irrigation	4,790	4,500	(290)	(6.4%)	0
0	0	0	0.0%	0	0	Maint Bldg	0	500	500	100.0%	0
0	200	200	100.0%	0	0	Landscaping/Plants	0	900	900	100.0%	0
16,591	22,000	5,409	24.6%	57,469	0	Utis Water Irrigation	255,703	234,787	(20,916)	(8.9%)	0
3,420	3,000	(420)	(14.0%)	5,350	0	Utis Elect	20,676	19,000	(1,676)	(8.8%)	0
190	200	10	5.0%	0	0	Telephone/Internet	570	1,000	430	43.0%	0
0	50	50	100.0%	0	0	Security	0	250	250	100.0%	0
60	0	(60)	0.0%	0	0	Licenses/Permits	60	5,000	4,940	98.8%	0
910	750	(160)	(21.3%)	0	0	Service Contracts	1,605	2,700	1,095	40.6%	0
0	0	0	0.0%	0	0	Professional Fees	538	1,438	900	62.6%	0
\$ 30,568	\$ 33,132	\$ 2,564	7.7%	\$ 68,083	\$ 0	Total Maintenance Expenses	\$ 333,799	\$ 329,763	\$ (4,036)	(1.2%)	\$ 0

<u>\$</u>	<u>(57,869)</u>	<u>\$</u>	<u>(60,140)</u>	<u>\$</u>	<u>2,271</u>	<u>3.8%</u>	<u>\$</u>	<u>(97,391)</u>	<u>\$</u>	<u>0</u>
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NET INCOME (LOSS)

<u>\$</u>	<u>(522,406)</u>	<u>\$</u>	<u>(509,377)</u>	<u>\$</u>	<u>(13,029)</u>	<u>(2.6%)</u>	<u>\$</u>	<u>0</u>
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SAN GERONIMO

Marketing

For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR	YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
Marketing Payroll										
3,897	3,813	(84)	(2.2%)	3,771	0	14,633	19,897	5,264	26.5%	0
800	842	42	4.9%	900	0	1,700	4,438	2,738	61.7%	0
3,000	0	(3,000)	0.0%	1,500	0	4,500	0	(4,500)	0.0%	0
0	0	0	0.0%	583	0	583	0	(583)	0.0%	0
559	0	(559)	0.0%	504	0	1,724	117	(1,607)	(1373.9%)	0
197	227	30	13.3%	197	0	1,405	1,567	162	10.3%	0
0	316	316	100.0%	0	0	0	1,581	1,581	100.0%	0
\$ 8,454	\$ 5,198	\$ (3,255)	(62.6%)	\$ 7,455	\$ 0	\$ 24,545	\$ 27,599	\$ 3,054	11.1%	\$ 0
Marketing Expenses										
0	0	0	0.0%	0	0	2,242	45	(2,197)	(4900.7%)	0
0	0	0	0.0%	0	0	0	1,000	1,000	100.0%	0
0	0	0	0.0%	0	0	478	500	22	4.4%	0
0	0	0	0.0%	0	0	3,150	855	(2,295)	(268.4%)	0
0	1,000	1,000	100.0%	644	0	2,936	11,118	8,182	73.6%	0
0	340	340	100.0%	0	0	1,180	1,995	815	40.9%	0
0	0	0	0.0%	0	0	0	600	600	100.0%	0
0	1,000	1,000	100.0%	0	0	0	1,000	1,000	100.0%	0
0	150	150	100.0%	0	0	0	750	750	100.0%	0
0	250	250	100.0%	0	0	726	1,976	1,250	63.3%	0
0	0	0	0.0%	130	0	351	0	(351)	0.0%	0
0	100	100	100.0%	0	0	0	500	500	100.0%	0
0	0	0	0.0%	609	0	1,036	427	(609)	(142.5%)	0
\$ 0	\$ 2,840	\$ 2,840	100.0%	\$ 1,383	\$ 0	\$ 12,098	\$ 20,765	\$ 8,667	41.7%	\$ 0
\$ (8,454)	\$ (8,038)	\$ (415)	(5.2%)	\$ (8,838)	\$ 0	\$ (36,643)	\$ (48,364)	\$ 11,721	24.2%	\$ 0
NET INCOME (LOSS)										

SAN GERONIMO

G&A

For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR	YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL	
G&A Payroll											
6,217	6,083	(134)	(2.2%)	6,069	0	Salaries	39,909	41,046	1,136	2.8%	0
0	0	0	0.0%	(730)	0	Bonus	1,460	5,002	3,542	70.8%	0
0	0	0	0.0%	(224)	0	Vacation	1,572	0	(1,572)	0.0%	0
657	527	(131)	(24.8%)	425	0	Taxes	3,918	4,193	275	6.6%	0
359	297	(62)	(20.9%)	359	0	Wcomp	2,514	2,448	(65)	(2.7%)	0
0	365	365	100.0%	0	0	Group Ins	0	1,825	1,825	100.0%	0
481	623	142	22.8%	454	0	Payroll Data Proc Fee	3,155	3,245	90	2.8%	0
0	250	250	100.0%	0	0	Payroll 401(k) Fee	0	500	500	100.0%	0
\$ 7,714	\$ 8,145	\$ 431	5.3%	\$ 6,353	\$ 0	Total G&A Payroll	\$ 52,528	\$ 58,259	\$ 5,731	9.8%	\$ 0
G&A Expenses											
56	60	4	6.6%	0	0	Employee Relations	253	230	(23)	(9.8%)	0
405	0	(405)	0.0%	0	0	Employee Screening	1,755	672	(1,083)	(161.2%)	0
0	200	200	100.0%	403	0	Supplies	5,665	4,176	(1,489)	(35.6%)	0
0	50	50	100.0%	273	0	Postage	402	195	(207)	(106.0%)	0
0	250	250	100.0%	253	0	Auto/Travel	1,922	1,522	(400)	(26.3%)	0
0	0	0	0.0%	78	0	Meals/Entertain	413	250	(163)	(65.2%)	0
73	0	(73)	0.0%	73	0	Telephone/Internet	298	38	(260)	(684.2%)	0
0	0	0	0.0%	0	0	Licenses/Permits	3,097	1,643	(1,454)	(88.5%)	0
90	0	(90)	0.0%	0	0	Recruiting Fees	258	168	(90)	(53.5%)	0
925	0	(925)	0.0%	720	0	Contract Labor	5,371	180	(5,191)	(2889.3%)	0
1,496	1,284	(212)	(16.5%)	3,660	0	Service Contracts	10,776	11,966	1,190	9.9%	0
0	0	0	0.0%	0	0	Bad Debt Exp	624	0	(624)	0.0%	0
0	100	100	100.0%	0	0	Bank Charge	0	500	500	100.0%	0
2,556	2,619	63	2.4%	0	0	Credit Card Fees	15,434	18,633	3,199	17.2%	0
207	0	(207)	0.0%	(147)	0	Cash Over/Under (Exp)	347	(23)	(370)	1631.0%	0
860	2,948	2,088	70.8%	860	0	Insurance	5,845	16,283	10,438	64.1%	0
0	0	0	0.0%	0	0	Late Fee	374	0	(374)	0.0%	0
6,000	6,000	0	0.0%	6,000	0	Management Fee	42,000	42,000	0	0.0%	0
0	0	0	0.0%	0	0	Legal/Professional	687	0	(687)	0.0%	0
166	0	(166)	0.0%	0	0	Taxes Misc	204	81	(123)	(152.3%)	0
\$ 12,834	\$ 13,511	\$ 677	5.0%	\$ 12,173	\$ 0	Total G&A Expenses	\$ 95,725	\$ 98,514	\$ 2,790	2.8%	\$ 0
\$ (20,548)	\$ (21,656)	\$ 1,108	5.1%	\$ (18,526)	\$ 0	NET INCOME (LOSS)	\$ (148,253)	\$ (156,774)	\$ 8,521	5.4%	\$ 0

SAN GERONIMO

Lease

For the 7 Months Ended Oct 31,2018

CUR MONTH ACTUAL	CUR MONTH BUDGET	\$ B(W)	% B(W)	PRV MONTH ACTUAL	CUR MONTH PRV YEAR	YTD CUR YEAR ACTUAL	YTD CUR YEAR BUDGET	\$ B(W)	% B(W)	YTD PRV YEAR ACTUAL
5,400	5,400	0	0.0%	5,400	0	Lease Expenses				
						Cart				
						35,820	35,820	0	0.0%	0
<u>\$ (5,400)</u>	<u>\$ (5,400)</u>	<u>\$ 0</u>	<u>0.0%</u>	<u>\$ (5,400)</u>	<u>\$ 0</u>	NET INCOME (LOSS)				
						<u>\$ (35,820)</u>	<u>\$ (35,820)</u>	<u>\$ 0</u>	<u>0.0%</u>	<u>\$ 0</u>

SAN GERONIMO

Balance Sheet As of Oct 31,2018

	Oct 31,2018	Sep 30,2018	\$ Change	% Change
Current Assets				
Checking/Savings				
00.1010 · Petty Cash	\$ 2,000	\$ 2,000	\$ 0	0.0%
00.1040 · Operating Account	9,264	27,512	(18,248)	(66.3%)
00.1060 · Revenue Account	(87,347)	(106,924)	19,577	(18.3%)
Total Checking/Savings	\$ (76,084)	\$ (77,412)	\$ 1,329	(1.7%)
Other Current Assets				
Accounts Receivable				
00.1100 · Accounts Rec Members	975	969	6	0.6%
00.1190 · Accounts Rec Other	3,104	3,104	0	0.0%
Total Accounts Receivable	\$ 4,079	\$ 4,073	\$ 6	0.1%
Merchandise Inventory				
00.1210 · Inventory - Men's Apparel	2,763	1,857	906	48.8%
00.1211 · Inventory - Women's Apparel	300	468	(167)	(35.8%)
00.1213 · Inventory - Headwear	911	1,186	(274)	(23.2%)
00.1215 · Inventory - Shoes	2,883	1,837	1,045	56.9%
00.1217 · Inventory - Equipment	15,614	15,443	170	1.1%
00.1219 · Inventory - Accessories	5,214	2,562	2,652	103.5%
Total Merchandise Inventory	\$ 27,685	\$ 23,353	\$ 4,332	18.6%
Food & Beverage Inventory				
00.1220 · Inventory - Food	5,800	6,536	(736)	(11.3%)
00.1230 · Inventory - NAB	1,139	884	255	28.9%
Total Food & Beverage Inventory	\$ 6,939	\$ 7,420	\$ (481)	(6.5%)
Alcohol Inventory				
00.1240 · Inventory - Beer	3,920	2,893	1,028	35.5%
00.1250 · Inventory - Wine	2,715	2,765	(50)	(1.8%)
00.1260 · Inventory - Liquor	3,356	3,535	(179)	(5.1%)
Total Alcohol Inventory	\$ 9,991	\$ 9,193	\$ 798	8.7%
00.1320 · Prepaid Insurance	3,204	6,083	(2,880)	(47.3%)
Total Other Current Assets	\$ 51,898	\$ 50,122	\$ 1,776	3.5%
Total Current Assets	\$ (24,186)	\$ (27,290)	\$ 3,104	(11.4%)
Fixed Assets				
00.2010 · Computer Equipment & Software	10,139	10,139	0	0.0%
00.2015 · Furniture/Fixtures - Clubhouse	4,858	0	4,858	0.0%
Total Fixed Assets	\$ 14,996	\$ 10,139	\$ 4,858	47.9%
Other Assets				
Total Other Assets	\$ 0	\$ 0	\$ 0	0.0%
TOTAL ASSETS	\$ (9,190)	\$ (17,151)	\$ 7,962	(46.4%)

SAN GERONIMO

Balance Sheet As of Oct 31,2018

	Oct 31,2018	Sep 30,2018	\$ Change	% Change
Liabilities				
Current Liabilities				
00.3010 · Accounts Payable	20,903	13,484	7,419	55.0%
Other Current Liabilities				
00.3110 · Accrued Payroll	20,547	16,447	4,099	24.9%
00.3125 · Accrued Vacation	4,261	4,261	0	0.0%
00.3215 · Sales Tax Payable	3,407	3,616	(209)	(5.8%)
00.3263 · Charitable Contributions Liab	45	45	0	0.0%
00.3330 · Gift Certificate Liability	3,643	4,006	(364)	(9.1%)
00.3345 · Event Deposits	1,665	7,574	(5,909)	(78.0%)
00.3350 · Unearned Revenue	15,509	18,525	(3,016)	(16.3%)
Total Other Current Liabilities	\$ 49,076	\$ 54,475	\$ (5,399)	(10%)
Total Current Liabilities	\$ 69,979	\$ 67,959	\$ 2,021	3.0%
Total Liabilities	\$ 69,979	\$ 67,959	\$ 2,021	3.0%
Equity				
Net Income	(81,169)	(87,110)	5,941	(6.8%)
00.5020 · Paid in Capital	2,000	2,000	0	0.0%
Total Equity	\$ (79,169)	\$ (85,110)	\$ 5,941	(7.0%)
TOTAL LIABILITIES & EQUITY	\$ (9,190)	\$ (17,151)	\$ 7,962	(46.4%)

SAN GERONIMO
Statement of Cash Flows
For the 7 Months Ended Oct 31,2018

	October 2018	YTD
Net Income	5,941	(81,169)
OPERATING ACTIVITIES		
Adjustments to reconcile Net Income to net cash provided by operations:		
Accounts Receivable		
00.1100 Accounts Rec Members	(6)	(975)
00.1190 Accounts Rec Other	0	(3,104)
Accounts Receivable Total	(6)	(4,079)
Inventory		
00.1210 Inventory - Men's Apparel	(906)	(2,763)
00.1211 Inventory - Women's Apparel	167	(300)
00.1213 Inventory - Headwear	274	(911)
00.1215 Inventory - Shoes	(1,045)	(2,883)
00.1217 Inventory - Equipment	(170)	(15,614)
00.1219 Inventory - Accessories	(2,652)	(5,214)
00.1220 Inventory - Food	736	(5,800)
00.1230 Inventory - NAB	(255)	(1,139)
00.1240 Inventory - Beer	(1,028)	(3,920)
00.1250 Inventory - Wine	50	(2,715)
00.1260 Inventory - Liquor	179	(3,356)
Inventory Total	(4,649)	(44,615)
Prepaid		
00.1320 Prepaid Insurance	2,880	(3,204)
Prepaid Total	2,880	(3,204)
00.3010 Accounts Payable	7,419	20,903
00.3110 Accrued Payroll	4,099	20,547
00.3125 Accrued Vacation	0	4,261
00.3215 Sales Tax Payable	(209)	3,407
00.3263 Charitable Contributions Liab	0	45
00.3330 Gift Certificate Liability	(364)	3,643
00.3345 Event Deposits	(5,909)	1,665
00.3350 Unearned Revenue	(3,016)	15,509
Net cash provided by Operating Activities	245	18,082
INVESTING ACTIVITIES		
00.2010 Computer Equipment & Software	0	(10,139)
00.2015 Furniture/Fixtures - Clubhouse	(4,858)	(4,858)
Net cash provided by Investing Activities	(4,858)	(14,996)
FINANCING ACTIVITIES		
00.5020 Paid in Capital	0	2,000
Net cash provided by Financing Activities	0	2,000
Net cash increase for period	1,329	(76,084)
Cash at Beginning of Period	(77,412)	0
Cash at End of Period	(76,084)	0